

# SECURITY NEWSLETTER

May 2024

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### Utah House Bill 84 Provides Over \$100 Million for School Safety and Security Upgrades, Armitek Holds Vendor Contract

Utah Company, Armitek, Setting Up Free Security Assessments for Schools to Help Districts Comply with H.B. 84

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Utah schools will soon see a significant increase in safety and security measures thanks to the passing of House Bill 84. The bill, which allocates over \$100 million in funds, aims to enhance the protection of students and staff in the wake of multiple school shootings. As part of the new law, schools will be required to meet minimum standards such as installing ballistic glass or security film on all windows, around-floor implementing internal and external video surveillance. and installing internal classroom door locks. To assist with these upgrades, the State of Utah, which previously awarded Armitek, a leading provider of security products and services, with a vendor contract, is working to implement this measure before the beginning of the 2024 school year.

The passing of House Bill 84 comes at a crucial time as school safety continues to be a top concern for parents, educators, and lawmakers. With the new funds, schools will be able to implement necessary security measures to better protect students and staff. The minimum standards outlined in the bill were carefully selected to address potential vulnerabilities and provide a comprehensive approach to school safety.



A Utah School Thanks Armitek for Securing Their School

As a trusted vendor for the State of Utah. Armitek is proud to be awarded a contract for providing security products and services to schools across the state. With over 20 years of experience in the industry, Armitek offers a wide range of solutions to meet the specific needs of each school. From ballistic glass and security film to video surveillance systems and door locks, Armitek is committed to providina top-quality products and services to enhance school safetv. According to Shawn Cavalli, Head of Marketing at Armitek, "We are currently helping hundreds of schools with key safety needs. The challenge is to gear up to help as many schools as we can before the start of the next school year and beyond that." (continued on page 6)

### Introducing Revolutionary Windshield Armor Protective Film by Armitek for Ultimate Protection on the Road

Windshield Armor Protects Against Rock Chips and More, Saving Money on Windshield Replacement and Repair

ClearlySAFE Auto Solutions, an Armitek company and a leading provider of automotive glass solutions, is proud to announce the launch of their latest product - Windshield Armor Protective Film. This revolutionary film is designed to protect windshields from a variety of road and environmental damage, providing drivers with peace of mind and a clear view of the road ahead.

Automotive Addiction, an exotic car museum in Utah, is partnering with ClearlySAFE to put Windshield Armor Protective Film on a large number of expensive cars worth a total in the tens of millions of dollars, where windshield replacement can cost in the tens of thousands of dollars each. However, this film is effective and affordable enough for everyone to use.

According to ClearlySAFE, Windshield Armor Protective Film is cut to fit any make or model of vehicle, making it a versatile and convenient solution for all drivers. The film is made using the latest industry-leading techniques and cuttingedge materials, ensuring that windshields are protected from rock chips, scratches, and other hazards. This not only helps to



Protect your windshield before damage happens

Windshield Armor



#### www.clearlySAFEauto.com

maintain the aesthetic appeal of the vehicle, but also saves drivers from costly repairs and replacements. (*continued on page 6*)

### **Shocking Discrepancy in Crime Reporting by News Organizations and Law Enforcement**

*Recent Polls and Reports Show People Reject Supposed Claims of Lower Crime Rates* 

#### By Shawn Cavalli

A recent Gallup poll conducted in March 2024 has revealed that nearly 80% of Americans are worried about crime and violence, believe that crime has risen, and feel less safe in their communities. This stark contrast to the claims made by news organizations that crime is down has raised concerns about the accuracy and transparency of crime reporting.

According to the Coalition for Law Order and Safety, a non-profit organization dedicated to promoting safety and justice, their research shows violent crime has increased significantly compared to 2020 levels. This data was collected from 70 major police departments and victim surveys, providing a comprehensive and unbiased view of the current state of crime in the country.

The discrepancy between public perception and media reporting is alarming and raises questions about the responsibility of news organizations to accurately inform the public.



The group's research also shows significant underreporting by certain law enforcement agencies, such as the FBI. The Coalition for Law Order and Safety believes that this misrepresentation of crime statistics can have serious consequences, including a lack of trust in government agencies and a false sense of security among citizens.

At Armitek, we make products that can protect you from crime before it happens. If, like a majority of Americans, you are concerned about loss, look into protecting yourself and your weakest areas of vulnerability to crime,

If you are interested to learn more about these options, please visit us at www.armitek.com. We are here to help you protect what matters most, in the most cost-effective way possible, with products that match your security needs and help create safer communities.



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### Why You Should Throw Out Everything You Ever Knew About Bulletproof\* Glass

A video has recently taken the internet by storm, showcasing a man attempting to promote bulletproof\* glass by shooting directly at his wife as she holds the glass in her hands. The glass successfully stops the bullets and the wife is uninjured, leaving viewers in shock and awe. With millions of subscribers and countless views, this video has sparked a new interest in bulletproof glass and its capabilities.

Full disclosure: the video is real, but is from 1932. Someone trying this stunt today would probably be arrested. So, even though ballistic glass is designed to stop bullets, please don't try this at home.

One of the most common questions that has arisen from this interest is whether or not bulletproof glass can break. The answer is that it is designed to block high-velocity impacts and can withstand multiple rounds of gunfire, heavy rocks, explosions, and more, making it an ideal choice for windows and glass doors. But, it can break, after a certain number of bullets or other high-impact contacts. There are different levels of bulletresistance that can be purchased. depending on the level of protection needed.

Believe it or not, Armitek's bulletproof glass provides higher levels of protection against permitting bullets to penetrate, while at the same time allowing a person inside the vehicle or building to shoot out at an attacker. So, in other words, the assailant's bullets will resist entering and injuring the occupant, while at the same time the occupant is able to shoot out, maintain protection, and mitigate the threat. Now that's something worthy of shock and awe, in our opinion.

Another common question that is on the minds of many is, how much does bulletproof glass cost? While the price may vary depending on the size and level of protection needed, at Armitek we offer affordable and customizable options for our bulletproof glass. With expertise and experience in the industry, we are dedicated to providing top-quality exceptional products and customer service.

We are able to provide these cost savings because our revolutionary glass is touted as the thinnest and lightest in the industry to meet and exceed UL standards for performance. This allows you, in most cases, to retrofit the protective glass while utilizing your existing window frames, which saves thousands of dollars. Also, because the glass is lighter and thinner, the material costs are lower and are also passed on to you.

For those interested in learning more about bulletproof glass and its capabilities, we are the go-to source. with innovative, (*continued on page 6*)

\*Bullet resistant or ballistic may be considered more accurate industry terminology than bulletproof.

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(continued from page 2) The implementation of House Bill 84 and the partnership with Armitek demonstrate the state's dedication to ensuring the safety and security of Utah schools. With the new funds and minimum standards in place, schools can take proactive measures to prevent potential threats and create a safer learning environment for students and staff. Armitek is honored to be a part of this important initiative and looks forward to working with schools to implement these crucial upgrades.

(continued from page 3) In addition to protecting against road and environmental damage, ClearlySAFE also offers products to protect against smash-andgrab robberies and similar crimes. Their Smash and Grab<sup>®</sup> protection film is designed to reinforce the glass, making it more difficult for thieves to break in and steal valuables. This added layer of security gives drivers peace of mind, especially in high-risk areas.

"We are thrilled to introduce our Windshield Armor Protective Film to the market. Our team has worked tirelessly to develop a product that not only provides superior protection but is also easy to install and fits all types of vehicles. We understand the importance of having a clear and safe view while driving, and our film ensures just that," said Shawn Cavalli, Head of Marketing at ClearlySAFE Auto Solutions.

The Windshield Armor Protective Film is now available for purchase at Clearly-SAFE authorized dealerships and online. With this new product, ClearlySAFE continues to lead the way in providing innovative and reliable solutions for automotive glass protection.

(*continued from page 5*) top-of-the-line products, we are changing the game in the bulletproof glass industry. Contact Armitek for more information and to see how we can help protect you and your loved ones. In a world where safety and security are of utmost importance, bulletproof glass offers a sense of reassurance and peace of mind. Don't wait, contact Armitek today and see for yourself the power of bulletproof glass.

#### **About Armitek**

Armitek was founded in 2016 to provide security products for businesses, schools, homes, and vehicles. Armitek is an industry leader in ballistic glass, security film, Smash and Grab® protection, and installation. Contact Armitek for a free security evaluation!

#### To learn more call or text us at (800) 910-1035